



City Council
City of Mount Vernon
Mount Vernon, OH 43050

SCHEDULED

RESOLUTION 2025-132

Meeting: 12/08/25 7:30 PM
Dept: Fire, Police and Civil Defense
Mahan, Seavolt
Category: Police
Prepared By: Rob Broeren
Initiator: Zac Sherman
DOC ID: 4349

A RESOLUTION AUTHORIZING AND DIRECTING THE SAFETY SERVICE DIRECTOR OF THE CITY OF MOUNT VERNON, OHIO, TO ACQUIRE AXON ENTERPRISE, INC. TASER 10 HANDHELD CONDUCTED ENERGY DEVICES AND RELATED EQUIPMENT AND SERVICES FOR THE MOUNT VERNON POLICE DEPARTMENT, AND DECLARING AN EMERGENCY.

WHEREAS, the Mount Vernon Police Department's current Taser handheld conducted energy devices are at the end of life; and

WHEREAS, the Mount Vernon Police Department negotiated a price per Taser unit below current state bid or Sourcewell prices; and

WHEREAS, the price per Taser unit will rise after January 1, 2026.

NOW, THEREFORE, BE IT RESOLVED by the Council of the City of Mount Vernon, State of Ohio:

SECTION 1: That the Safety Service Director for the City of Mount Vernon is authorized and directed to acquire Axon Enterprise, Inc. Taser 10 handheld conducted energy devices and related equipment and Services for the Mount Vernon Police Department (See Exhibit A).

SECTION 2: This Resolution is hereby declared to be an emergency measure necessary for the immediate preservation of the public peace, health and safety, and for the further reason of expediting the acquisition of new Taser units and to lock in 2025 prices before the planned increase after January 1, 2026, and said Resolution shall, therefore, become effective upon its date of passage and approval by the Mayor, provided that it receives the affirmative vote of two-thirds (2/3) of the members elected to the Council of the City of Mount Vernon; otherwise, it shall take effect and be in force from and after the earliest period allowed by law.



BUDGETARY QUOTE

Axon Enterprise, Inc.
17800 N 85th Street, Scottsdale, Arizona 85255 United States
Domestic: (800) 978-2737 | International: +1.800.978.2737
VAT: 86-0741227

15.4.a

Issued: 06/08/2025
Quote Expiration: 10/31/2025

Account Number: 474724
Deal Type: New Deal
Currency: USD

Customer Details

CUSTOMER SHIP TO	CUSTOMER BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Mount Vernon Police Dept - OH 5 N Gay St, Mount Vernon, OH, 43050-3241 USA	Mount Vernon Police Dept - OH 5 N Gay St, Mount Vernon, OH, 43050-3241 USA	Evan Flagg eflagg@axon.com	Qade Lewis 6142667575 llewis@mountvernonohio.org

Quote Summary

	New Deal	Estimated Total Cost	
Deal Type	New Deal	Estimated Total Cost	\$154,006.60
Program Length	60 months	Estimated Sales Tax	\$0.00
Quote Start Date	06/08/2025	Estimated FAET Tax	\$6,702.56
Quote End Date	06/07/2030	Estimated Total Cost w/ Taxes	\$160,709.16

Cost and Discount Summary

		Quote Unbundled Price	
Hardware Cost	\$94,476.88	Quote Unbundled Price	\$192,260.
Services Cost	\$16,364.03	Quote List Price	\$154,006.
Software Cost	\$33,424.59	Average Savings Per Year	\$7,650.
Warranty Cost	\$9,741.10	Total Savings	\$38,254.

Bundle Summary

Bundle Name	SKU	Quantity	Unbundled Price	Net Total
BUNDLE - TASER 10 CERTIFICATION STANDARD	C00024	22	\$143,049.68	\$114,391.2
BUNDLE - TASER 10 CERTIFICATION STANDARD ADD-ON	C00029	13	\$43,393.17	\$33,797.4

A la Carte

Product	Category	SKU	Quantity	Net Total
AXON TASER 10 - 2 DAY INSTRUCTOR COURSE - INSIDE SALES	Professional Services	101208	1	\$2,700.0
AXON TASER 10 - SAFARILAND HOLSTER - LH	(none)	100613	10	\$860.0
AXON TASER 10 - SAFARILAND HOLSTER - RH	(none)	100611	3	\$258.0
AXON VR - PSO - VIRTUAL	(none)	101186	1	\$2,000.0

Billing Schedule

Time Period	Final Price without Tax	Tax	Final Price with Tax
Year 1	\$30,801.32	\$1,340.51	\$32,141.8
Year 2	\$30,801.32	\$1,340.51	\$32,141.8
Year 3	\$30,801.32	\$1,340.51	\$32,141.8
Year 4	\$30,801.32	\$1,340.51	\$32,141.8

Attachment: Ex A - Taser 10 purchase (2025-132 : Purchase New Tasers)

Year 5	\$30,801.32	\$1,340.51	\$32,141.83
5 Year Plan	\$154,006.60	\$6,702.56	\$160,709.16

Non-Binding Budgetary Estimate

- This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractible offer for sale of Axon goods or services.
- Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.
- In order to complete this sale, a valid Federal Firearms License is required for the premises to which any firearms will be delivered. We are required to have and keep on file a digitized copy of the signed license.

At or below State bid pricing
Also at or below Sourcewell Pricing

Yearly
\$ 30,801³²

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